



Preserving the World's Most Important Data. Yours.

When you're running a business, there's nothing more important than your data. Yet with growing amounts of information and a wealth of emerging technologies—not to mention tighter budgets—you need an experienced and focused partner to help you preserve it confidently across sites, environments, and time.

Quantum works with customers like you every day to find the right solutions for your evolving data protection and retention requirements. After all, we understand that every company is different. That's why we integrate multiple technologies into each of our products, from deduplication and replication to shared file systems, encryption, and archiving—all designed to leverage your existing infrastructure.

But it takes more than best-in-breed technologies to deliver comprehensive and cost-effective solutions. Quantum provides expert guidance to help you get more from your investment. Plus, we build intelligence into everything we do, with tools that offer centralized management and proactive monitoring for all of your backup, recovery, and archive needs.

At Quantum our approach is simple: to help our customers around the world preserve their most valuable assets, completely and affordably.

"Quantum is in the business to help our customers preserve their important information. We understand that our customers' businesses revolve around information, and that's why we've made it our sole mission to deliver solutions and expertise to help customers protect and retain it."

Rick Belluzzo
CEO, Quantum

COMPANY FACTS AND FIGURES

- 2,000 employees focused on this market
- \$800 million in annual revenue (NYSE: QTM)
- Service coverage in 100+ countries
- Nearly 30 years of storage experience
- Hundreds of thousands of backup and archive systems deployed worldwide
- 99% service and support satisfaction rate—TechValidate TVID 180-361-4F2
- #1 market share position in open systems automation – IDC 2008
- 800PBs of customer data protected with patented deduplication technology
- 50,000 StorNext software licenses deployed throughout the world
- 5,990,810—U.S. patent # for variable-length deduplication

Quantum Products and Service Family

DXi-Series Disk-based Deduplication Reduce disk backup needs by 90% and make replication practical with Quantum DXi-Series of deduplication and replication systems.

Scalar Tape Libraries Provide secure, long-term protection for your valuable data using Quantum Scalar libraries, with industry-leading iLayer management software and available encryption options.

StorNext Data Management Software Store, share, and archive data using StorNext Management Software, featuring shared file system technology, native deduplication, and tiered storage policies.

Vision Management Software View and manage your disk and tape resources from a central tool.

StorageCare Consulting Services Comprehensive service and support plans for all your backup, recovery and archive needs.

*Protected by pending and issued U.S. and foreign patents, including U.S. patent no. 5.990.810